#### CS/Ec 101 b

1/25/05

### Strategic Form Game

- Players: i = 1, ..., N
- Strategies:  $s^i \in S^i$  for each i
- Payoffs:  $u^i(s^1, \ldots, s^N)$  for each i
- Nash Equilibrium:  $s^* \in S^1 \times ... \times S^N$   $u^i(s^*) \ge u^i(s^*/s^i)$  for each i.  $(s^*/s^i) = (s^{*1}, ..., s^i, ..., s^{*N})$

#### Next

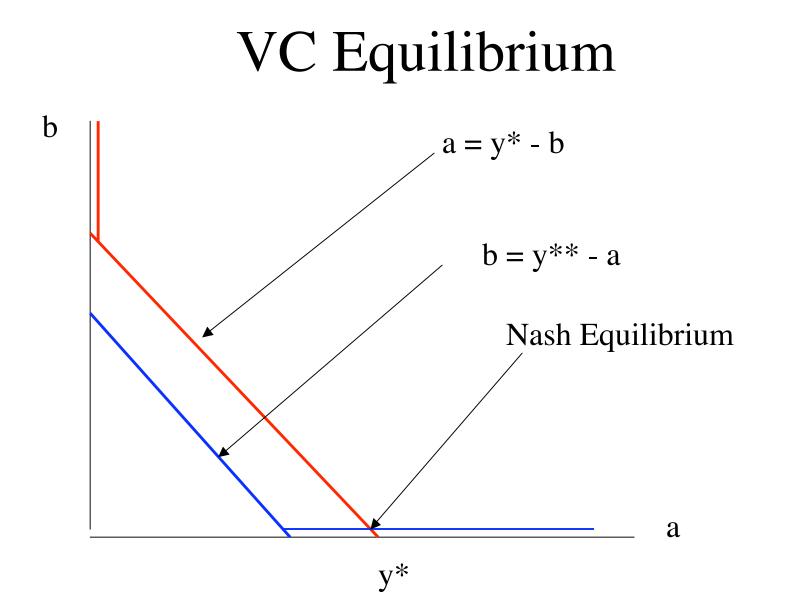
- An example using Nash Equilibrium
- Existence of Nash Equilibrium
- Why play Nash Equilibrium?
- What is rational?

# Example: Voluntary Contribution Games

- 2 roommates want to buy a home entertainment set. Let y be the size (quality) of the set. A set of size y costs Ky to buy.
- If A pays a and B pays b, then they can get a set of size (a + b)/K.
- A's concave utility from a set of size y is A(y) a.
- B's concave utility from a set of size y is B(y) b.
- How big a set do they get? Who pays?

#### VC Game

- If B pays b\*, then A wants to choose a ≥ 0 to Max A(a + b\*) - a Or A'(a + b\*) ≤ 1, where a > 0 => = 0.
- Suppose a\* > 0 then y\* = a\* +b\* and A'(y\*) = 1. So A's best reply function is a = y\* - b if y\* - b ≥ 0 Otherwise a =0.
- Similarly for B, but here B'(y\*\*) = 1 and b = y\*\* - a if y\*\* - a ≥ 0.



### Is this a "good" outcome?

- A good outcome is one such that no one can be made better off without making someone worse off. (Pareto-optimal).
- In our example, a good outcome maximizes A(a+b)+B(a+b) - a - b with  $a, b \ge 0$

• So 
$$A'(y') + B'(y') - 1 = 0$$
.

This means the Nash Equilibrium outcome is NOT a good outcome if B' (y) > 0, since y' > y\*.

#### What if one moves first?

- Suppose A moves first.
- Then when B moves, she chooses according to her best replay function.
  - She chooses  $b = y^{**} a$  if  $\ge 0$ .
  - A gets A(y<sup>\*\*</sup>) a for all  $a \le y^{**}$  and A(a) - a for all  $a > y^{**}$
  - So A chooses = 0 if  $A(y^{**}) > A(y^{*}) y^{*}$  and A chooses  $y^{*}$  otherwise.
- Again we do not get the good outcome.

### Let's change the game. Let B subsidize A.

- Suppose B commits to paying A, s for each
  \$ contributed by A and b = 0.
- Then A gets A(a) a + sa and B gets B(a) - sa.
- Now A'(y") = 1 s and y" > y\*.
  B(y") sy" B(y\*) > 0 for s near 0.
- So this is good for B.

# The subsidy game (Varian)

- We consider a 2 stage game
  - Stage 1: Simultaneous move to choose s and t, where t is the rate at which A subsidizes B.
  - Stage 2: Simultaneous move to choose contributions a and b.
- What is the sub-game perfect equilibrium?
- If both contribute in equilibrium at stage 2 then A'(a+b) - (1-t) = 0 and B'(a+b) - (1-s) = 0.
- If A does not contribute then B could increase t at no cost until A is just on the verge.

# The subsidy game

- So we assume in equilibrium A'(a+b) - (1-t) = 0 and B'(a+b) - (1-s) = 0.
- At this point if A were to increase s, then B would contribute everything, b' = a +b and a = 0.
- In equilibrium that cannot help A so A(a+b)-(1-t)a - sb  $\geq$  A(a+b) - s (a+b)
- Similarly a decrease in s can't help A so A(a+b) - (1-t)a - sb  $\ge$  A(a+b) - (1-t)(a+b)
- Together b(1-t-s) = 0. Similarly a(1-t-s) = 0.
- So 1 t s = 0.

# The subsidy game

• In equilibrium,

A'(a+b) = 1 - tB' (a+b) = 1 - s 1 - s - t = 0.

• So A'(a+b) + B'(a+b) = 1 and the equilibrium picks a good allocation.

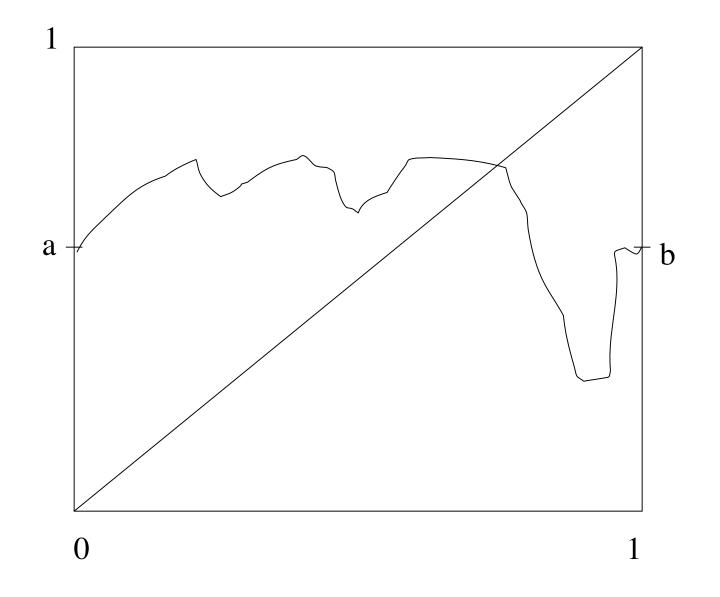
[Note: for those in the know, 1-t and 1-s are the Lindahl equilibrium prices for this situation.]

#### More later

- Mechanism design
- Optimal auctions

# When does a Nash Equilibrium Exist?

- The simple answer is "when the reaction functions cross at least once".
- A mathematical answer relies on a fixed point theorem.
- The vector x is a fixed point of the function f if x = f(x).
- Suppose f:[0,1] -> [0,1] and suppose that f(0) = a and f(1) =b. If f is continuous then the curve from a to b must cross the 45 degree line at least once.



# Fixed point theorem

#### <u>Correspondence</u>: set-valued function F(x). <u>Upper semi (hemi) continuous:</u>

- Theorem: (Kakutani)
  - X compact, convex.
  - F: X => X is a correspondence

F: upper semi-continuous, convex valued Implies

 $\exists x^*$  such that  $x^* \in F(x^*)$ .

# When does a Nash Equilibrium Exist?

- Given the game {I, S<sup>1</sup>, ..., S<sup>N</sup>, u<sup>1</sup>, ..., u<sup>N</sup> } such that
  - $S^i$  is compact and convex for all i.
  - U<sup>i</sup> is continuous in s for all i.
  - $U^i$  is concave is  $s^i$  for all  $s^{-i}$ , for all i.
- Let  $r^{i}(t) = \{ s^{i} \in argmax u(t/s^{i}) \}$
- $(r^1(t),...,r^N(t))$  is use, convex valued.
- There is  $t^*$  where  $t^* \in r(t^*)$ .
- And t\* is a Nash equilibrium.

# Why Play Nash? What is Rational?

• We say that player j is <u>rational</u> if they choose a strategy to maximize their payoff given some belief about the other.

### Example: rationality

	Cooperate	Defect
Cooperate	2,2	0,3
Defect	3,0	1,1

If 2 plays C, then D is best for 1. Similarly if 2 plays D, then D is best for 1. D is the only rational thing for each. (D, D) is the NE

# But

	Cooperate	Defect
Cooperate	3, 2	0, 3
Defect	2,0	1, 1

If 2 plays C, then C is best for 1. If 2 plays D, then D is best for 1.

What are sensible beliefs for 1 to have?

If 1 believes 2 is rational then 2 will only pick D. So 1 should only believe D, and therefore use D.

Note that (D, D) is the NE.

#### Once more.....

	L	R
A	4, 2	0, 3
В	1, 1	1,0
С	3,0	2,2

A is rational and C is rational. Why?

L and R are rational. Why?

If 1 assumes 2 is rational then A and C are still ok.

But if 1 assumes 2 assumes 1 is rational then 2 knows 1 will not pick B. So 2 will pick R.

So 1 picks C.

(C,R) is the NE

#### Rationalizable Strategies

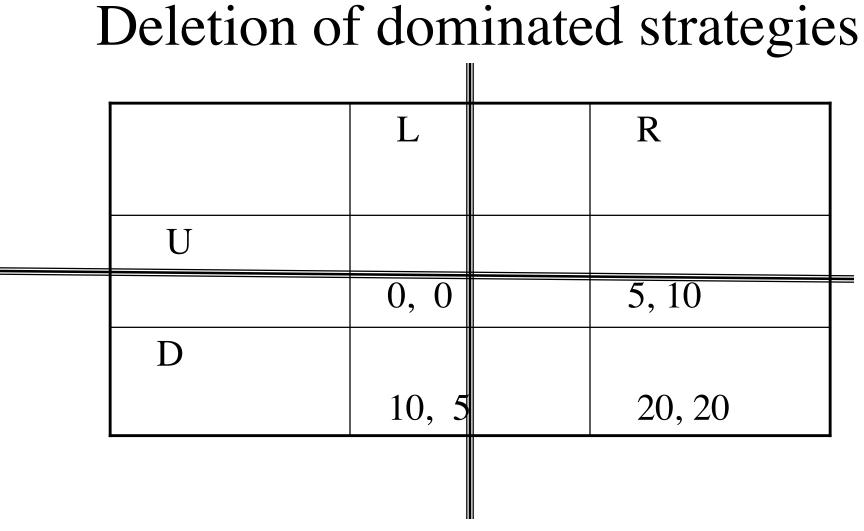
- A <u>belief</u> is a probability density  $p^i(s^{-i})$  on  $S^{-i}$
- We say s<sup>i</sup> is <u>rational</u> if there is a p<sup>i</sup> such that s<sup>i</sup> maximizes  $\sum_{s-i} u^i(s^i, s^{-i}) p^i(s^{-i})$
- We say  $s^{*i}$  is <u>rationalizable</u> if for all players j there is a set  $Z^j$  such that  $s^{*i} \in Z^i$  and for all players  $s^{*j}$  and all  $s^j \in Z^j$ ,  $s^j$  is a best response to a belief of j such that  $p^j(S^{-j}) = 1$ .

# Why Play Nash?

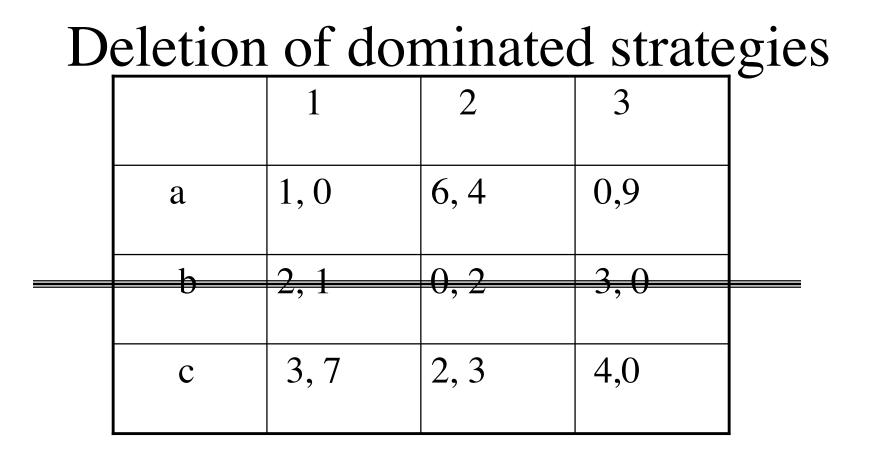
- <u>Theorem</u>: Every action used with some probability in some mixed strategy Nash Equilibrium is rationalizable.
- <u>Warning</u>: Other strategies may also be rationalizable.

# Why Play Nash? Domination

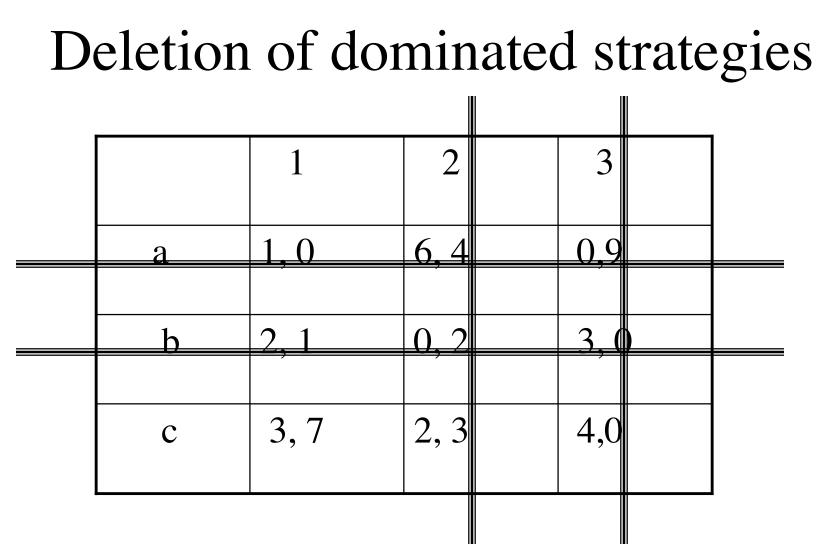
- Given the game {I, S<sup>1</sup>, ..., S<sup>N</sup>, u<sup>1</sup>, ..., u<sup>N</sup> }
- A strategy  $t \in S^i$  dominates  $s \in S^i$ if  $u^i(x/t) > u^i(x/s)$  for all x of the others.
- A rational player will never play a dominated strategy. So we can delete dominated strategies.



We are left with the NE.



Looks like the end. But a mixed strategy of (1/2, 0, 1/2) dominates strategy 2. Even if 2 is not dominated by a pure Strategy. So delete 2.



Left with the unique Nash Equilibrium.

# Iterated Elimination of Dominated Strategies

- <u>Theorem:</u> There is a unique set, R, of strategy profiles, s, that survives the iterated elimination of dominated strategies.
- <u>Theorem:</u> If the pure strategies of S are finite then the set R is the set of rationalizable strategies.

# What about weakly dominated strategies?

	1	r
u	0,0	0, 1
d	1,0	0,0

NE are (u,r), (d,r), (d,l)

Sequence of deletions matters: try u then l or r and then try l and then u or d. NE always left but may lose some!